## 2021 FMD EDITORIAL CALENDAR

Complete media kit available at FMDkit.com

	PROJECT PROFILE	RETROFIT SPECIFICATION	SUPPLIER Perspectives	FACILITY Solutions	GROUNDS MANAGEMENT	AD CLOSE DATE
						MATERIALS DUE
JAN.	HVAC	Security & Door Hardware	Plumbing	Lifts*	Mowers	NOV. 25
						DEC. 4
FEB. Ad Readership Study	Roofing	Boilers & Water Heaters	Paints & Coatings	сммѕ	Utility Vehicles	JAN. 5
						JAN. 12
APRIL	Security	Roofing	Portable Cooling	Lighting	Hardscapes	MARCH 5
						MARCH 12
MAY	HVAC	Lighting	Drain Cleaning	Fire & Life Safety	Handheld Equipment	APRIL 7
						APRIL 14
JUNE	Mowers	Plumbing/ Restrooms	Lifts	Roof Coatings	Light Construction	MAY 3
						MAY 10
AUG.	Lighting	HVAC	Mowers	Power Tools	Utility Vehicles	JULY 2
,						JULY 12
SEPT. Ad Readership Study	Fire & Life Safety	Door Hardware	Paints & Coatings	Drain Cleaning	Snow & Ice Management	AUGUST 5
						AUGUST 12
OCT <sup>.</sup>	Roofing	HVAC	Lighting	Equipment Rental	Mowers	SEPT. 3
						SEPT. 13
NOV.	Restrooms	Lighting	Snow and Ice Melt	Boilers & Water Heaters		OCT. 6
						OCT. 13

REACH FMS WITH

\*Lifts = MEWPSs (mobile elevating work platforms)



IN EACH ISSUE: MANAGEMENT INSIGHT

**Digital media** is playing a dominant role into 2021 and beyond. Facilities professionals are relying on **FacilitiesNet.com** now more than ever.

## **f** facilitiesnet

**A 80%**Webcast registrations increased

133% FacilitiesNet traffic

55% Enewsletter opens increased We have the digital tools to reach decision makers however they like to consume content.

- WEBCASTS SPONSORSHIPS Presenting sponsors of webcasts average 300 leads
- EBOOKS A sponsorship helps identify FMs currently researching products like yours and nurtures them with your lead development process.
- CUSTOM CONTENT DEVELOPMENT AND RESEARCH PROGRAMS - Let us do the work for you, with custom research, and the perfect content of your brand for our audiences.
- CUSTOM EBLASTS sent to targeted facility decision makers.
- PIPELINE QUALIFIED LEADS PROGRAM -A true platform. Phone qualified Leads, that want to be contacted by you.

The IMMENSE ADVERTISER ROI that comes with this record high engagement results in UNMATCHED LEAD GENERATION for you.

## **BRIAN TERRY**